

Operational	For the year ended 31 December				
	2014	2013	2012	14-13 change	13-12 change
Prices					
Average Brent oil price (USD/bbl)	98.9	108.7	111.5	(9%)	(3%)
<i>Development and Production Norway average liquids price (USD/bbl)</i>	90.6	101.0	104.5	(10%)	(3%)
<i>Development and Production International average liquids price (USD/bbl)</i>	85.6	98.4	101.4	(13%)	(3%)
Group average liquids price (USD/bbl)	88.6	100.0	103.5	(11%)	(3%)
Group average liquids price (NOK/bbl) [1]	558.5	587.8	602.4	(5%)	(2%)
Transfer price natural gas (NOK/scm) [9]	1.57	1.92	1.84	(18%)	4%
Average invoiced gas prices - Europe (NOK/scm) [8]	2.28	2.45	2.44	(7%)	0%
Average invoiced gas prices - North America (NOK/scm) [8]	1.04	0.83	0.49	25%	69%
Refining reference margin (USD/bbl) [2]	4.7	4.1	5.5	15%	(25%)
Entitlement production (mboe per day)					
<i>Development and Production Norway entitlement liquids production</i>	588	591	624	(1%)	(5%)
<i>Development and Production International entitlement liquids production</i>	383	354	327	8%	8%
Group entitlement liquids production	971	945	952	3%	(1%)
<i>Development and Production Norway entitlement gas production</i>	595	626	711	(5%)	(12%)
<i>Development and Production International entitlement gas production</i>	163	148	116	10%	27%
Group entitlement gas production	758	773	827	(2%)	(6%)
Total entitlement liquids and gas production [3]	1,729	1,719	1,778	1%	(3%)
Equity production (mboe per day)					
<i>Development and Production Norway equity liquids production</i>	588	591	624	(1%)	(5%)
<i>Development and Production International equity liquids production</i>	538	524	512	3%	2%
Group equity liquids production	1,127	1,115	1,137	1%	(2%)
<i>Development and Production Norway equity gas production</i>	595	626	710	(5%)	(12%)
<i>Development and Production International equity gas production</i>	205	200	157	3%	28%
Group equity gas production	801	825	867	(3%)	(5%)
Total equity liquids and gas production [4]	1,927	1,940	2,004	(1%)	(3%)
Liftings (mboe per day)					
Liquids liftings	967	950	959	2%	(1%)
Gas liftings	779	792	839	(2%)	(6%)
Total liquids and gas liftings	1746	1,742	1,798	0%	(3%)
MPR sales volumes					
Crude oil sales volumes (mmbbl)	811	809	905	0%	(11%)
Natural gas sales Statoil entitlement (bcm)	43.1	44.2	47.3	(2%)	(7%)
Natural gas sales third-party volumes (bcm)	8.1	12.3	8.6	(34%)	43%
Production cost (NOK/boe, last 12 months)					
Production cost entitlement volumes	55	50	48	10%	4%
Production cost equity volumes	49	44	42	11%	5%