



25 April, 2016



Shaping the future of energy

Competitive at all times

Transforming the oil and gas industry

Providing energy for a low carbon future



Statoil's first entry into German offshore wind

Acquisition and final investment decision on Arkona offshore wind farm in Germany

- Partnering with E.ON (operator)
- 50/50 shareholding
- Investments of €1.2 bn (100%)
- 385 MW project, start-up 2019
- 60 wind turbines, bottom-fixed
- Baltic Sea, south of Bornholm
- Statoil's first offshore wind park outside of the United Kingdom

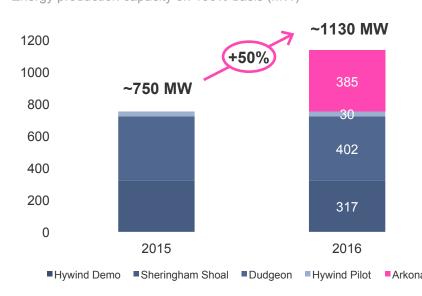




Significant step-up for Statoil in offshore wind

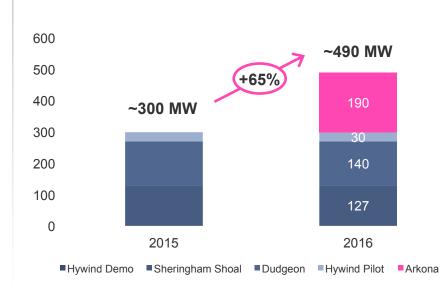
Increasing total capacity by 50%

Energy production capacity on 100% basis (MW)



Increasing own capacity by 65%

Energy production capacity on equity share basis (MW)





Powering more than 1 million European homes

Playing to our strengths

- Complex projects
- Marine operations
- O&M & HSE ability
- · Leading floating tech.



Offshore wind projects delivering up to 1100 MW

Additional 4800 MW consented / ~5 mill. homes



Attractive market

- Attractive risk/return
- · Predictable revenue
- OECD countries
- High entry barriers





* All capacity figures on 100% basis



Strong Norwegian-German energy partnership



Norway key supplier to Germany

- ~1/3 of German gas imports
- #2 supplier of gas to Europe
- Gas is the leading energy source in German heating market

Gas: Enabler for energiewende

- German goal: reducing GHG emissions by 40% by 2020
- Replacing coal by gas cuts emissions by >50% at low cost

Ideal partner for renewables

- Wind and solar on the rise need backup capacity
- Gas-fired power plants are ideal partners for offshore wind



Building a new growth leg for Statoil in new energy

- Attractive business opportunities
- Strong industrial platform
- Driving profitable growth





Thank you



