



# 2011 Oil Sands Report Card

Lars Christian Bacher, president of Statoil Canada

# **Strategic Context**

#### Unconventionals are key to our strategy

Attractive outlook for upstream oil and gas

Upstream focused adding value through selective midstream positions

Technology increasingly important for access, value creation and growth

Continue to leverage and further develop technology positions

Safe and sustainable performance a competitive advantage

Position as industry leader in HSE and carbon efficiency





## Statoil in North America

Strategic positions across North America





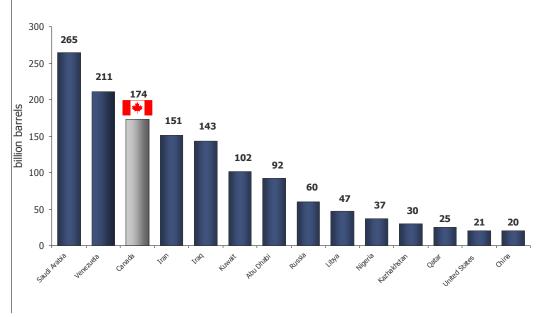
## Substantial resources in Canadian oil sands

#### Rationale

#### Reserves

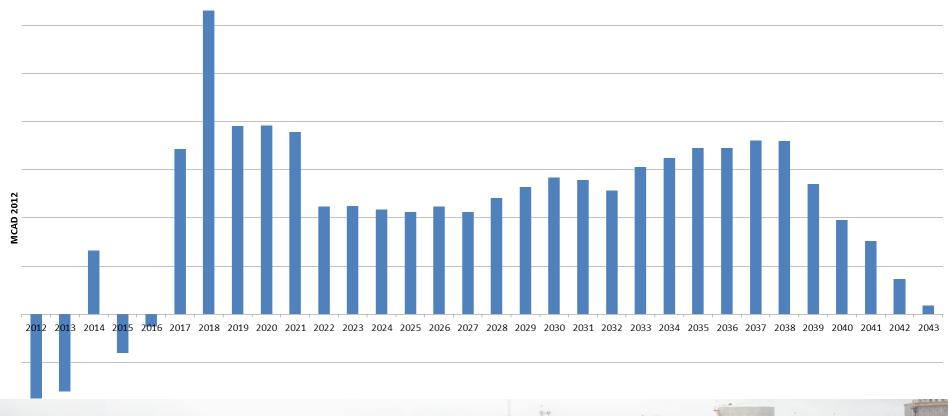


- Competitive fiscal and royalty regimes
- Strong cash flow
- Technology upside





# Cash flow for a typical SAGD plant







# Kai Kos Deseh projects









# Leismer Demonstration Project

#### SAGD\* facility

- Rated capacity 18,800 boe/d (based on SOR\*\* 3.0)
- First oil January 2011 (efficient ramp up of production)
- Current production ~ 14,000 boe/d
- More than five million barrels produced to date
- Demonstration plant providing valuable operational experience
- Technology pilots





<sup>\*\*</sup> Steam to oil ration

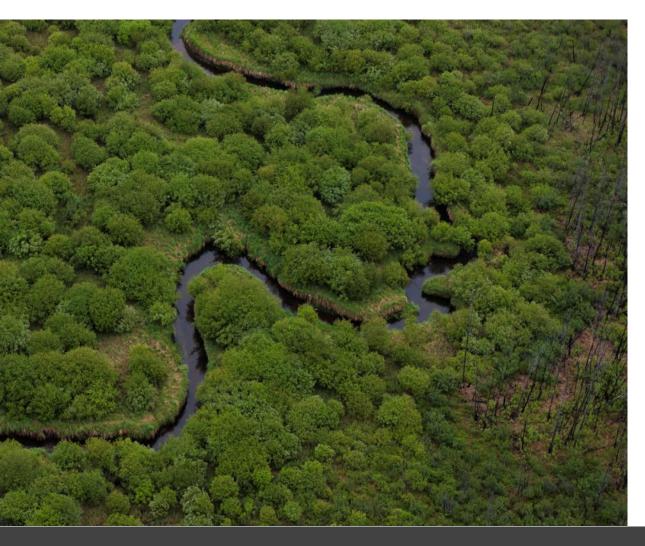


# Successful start up





## Land



- ✓ Land reclamation
- √ 182 000 seedlings planted in 2011
- ✓ OSLI land stewardship collaboration



## Water

- ✓ No surface water used in production
- ✓ Surface water monitoring

- ✓ Observation and monitoring wells
- ✓ Reduced liquid discharge





# Biodiversity



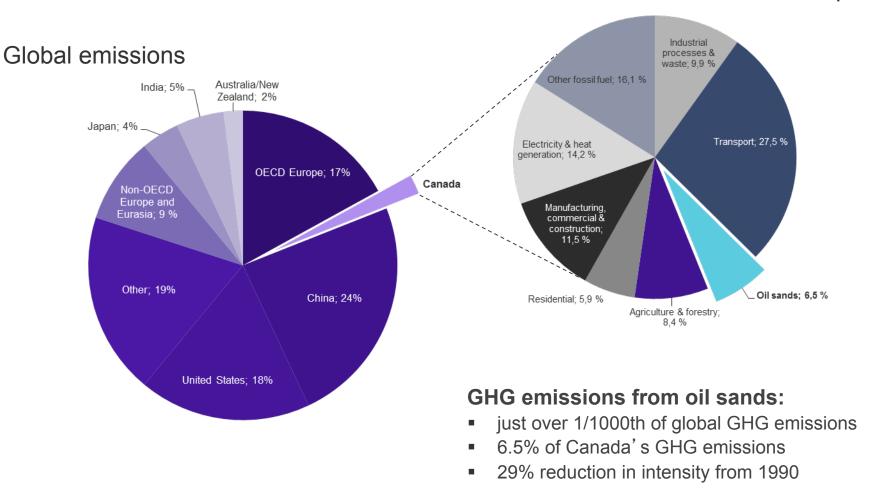
- ✓ Non-linear seismic lines
- Scat study to evaluate animal population
- Reclamation

Photo: Paul Tessier

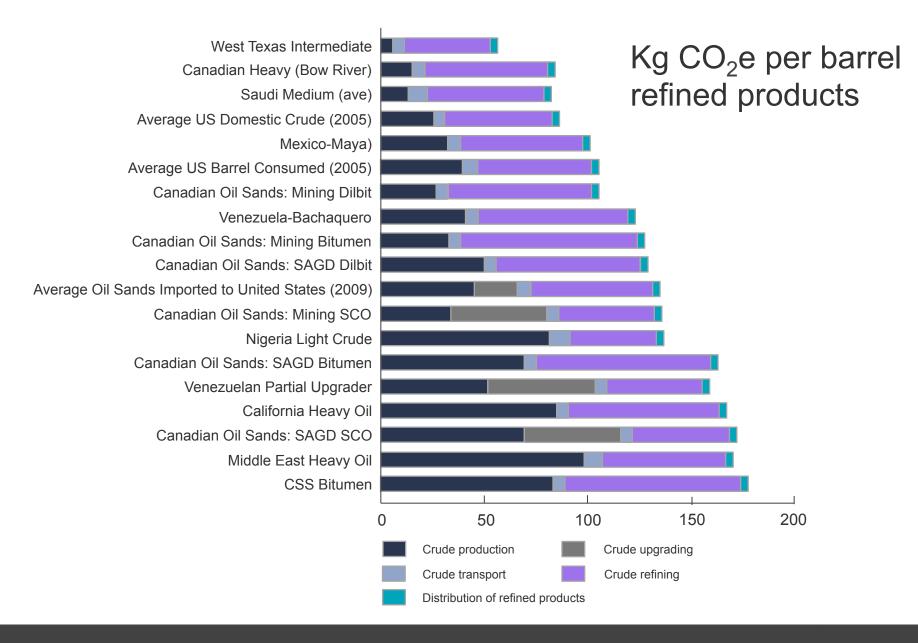


# Global energy-related emissions

#### Canada's two per cent

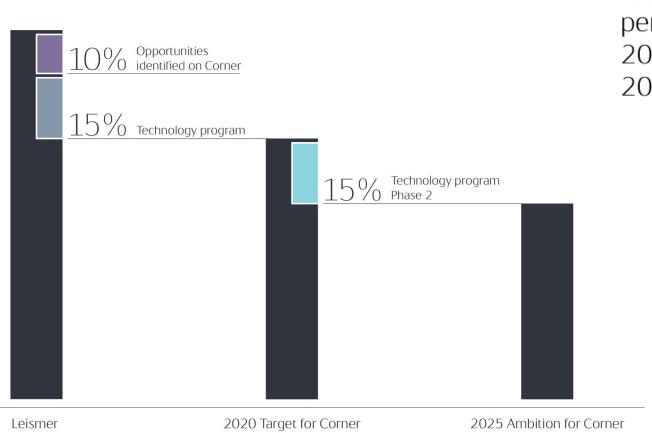








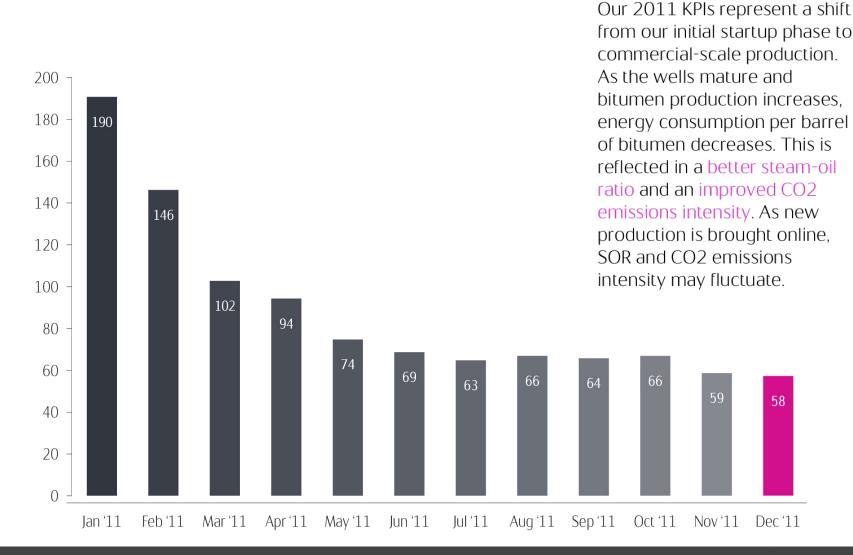
## CO<sub>2</sub> Ambition



"Cut CO2 emissions per barrel by 25% by 2020 and 40% by 2025"



# Strong progress during 2011





# Working with our neighbours



- Working with Aboriginal and Metis nations
- Local Opportunity
  Centre established
- ✓ Capacity building in Northern Alberta
- ✓ Ski Fit North programme supports youth in local schools



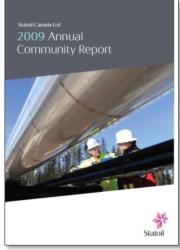
# Committed to transparency

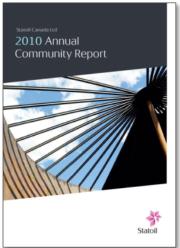














# There's never been a better time for good ideas

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